



What Organizations Do in a Performance Based Culture



What Do Leaders Do in a Performance Based Culture

Leaders:

- > Take and manage accountability for organizational success
- > They build consensus, but are decisive when they need to act.
- They are constantly sensing and assessing the external and internal environments and their customers', partners' and employees' needs and satisfaction levels.
- > They negotiating clear expectations and goals.
- They provide ongoing feedback and coaching, and appraise performance periodically.
- They invest in talent development, unleash that talent, and plan for succession.
- They are reflective and self-aware.
- They "know" themselves in order to know others.
- They seek help from others in situations where their natural tendencies won't serve them well.
- They adopt a coaching style of leadership that strengthens and supports coherence, communication, collaboration and change in their organizations.
- > They creating supportive, healthy cultures which attract and retain talent.
- They promote balance and emotional well-being as a way of improving productivity and innovation and leveraging existing talent.



Leading is developing...

- Translating the vision to line staff
- Personally demonstrating the values and culture
- Engaging all staff
- Providing supports to get the work done
- Celebrating accomplishments